



REAL ESTATE REPORT

Q4 2023

MONTCLAIR TWP



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**COLDWELL BANKER
REALTY**



REAL ESTATE SNAPSHOT

ESSEX COUNTY | MONTCLAIR TWP

MARKET OVERVIEW

Q4 2023 | Single Family Homes 

LISTING INVENTORY AND NUMBER OF SALES

Q4 2023 | Single Family Homes 

Quarterly inventory of properties for sale along with number of sales



MEDIAN SALES PRICE AND NUMBER OF SALES

Q4 2023 | Single Family Homes ?

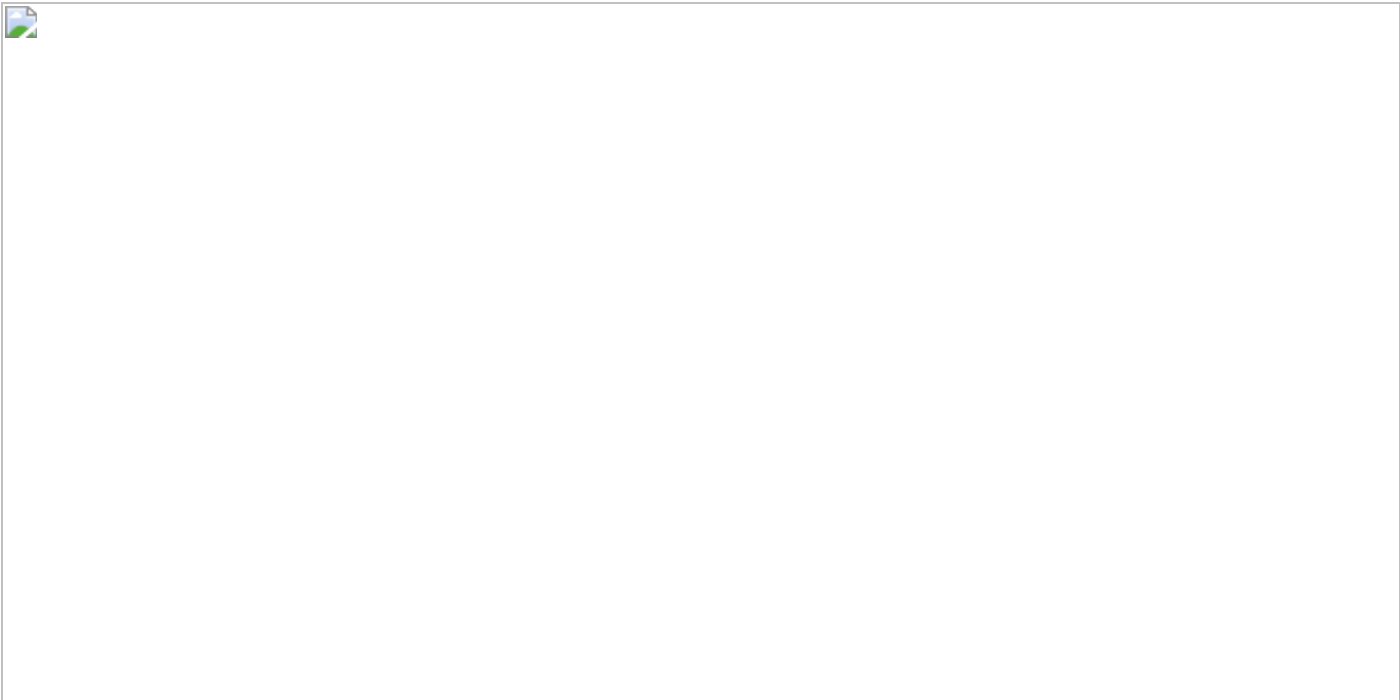
Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price.
Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q4 2023 | Single Family Homes ?

Average Sales Price | Average sales price for all properties sold.
Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q4 2023 | Single Family Homes ?

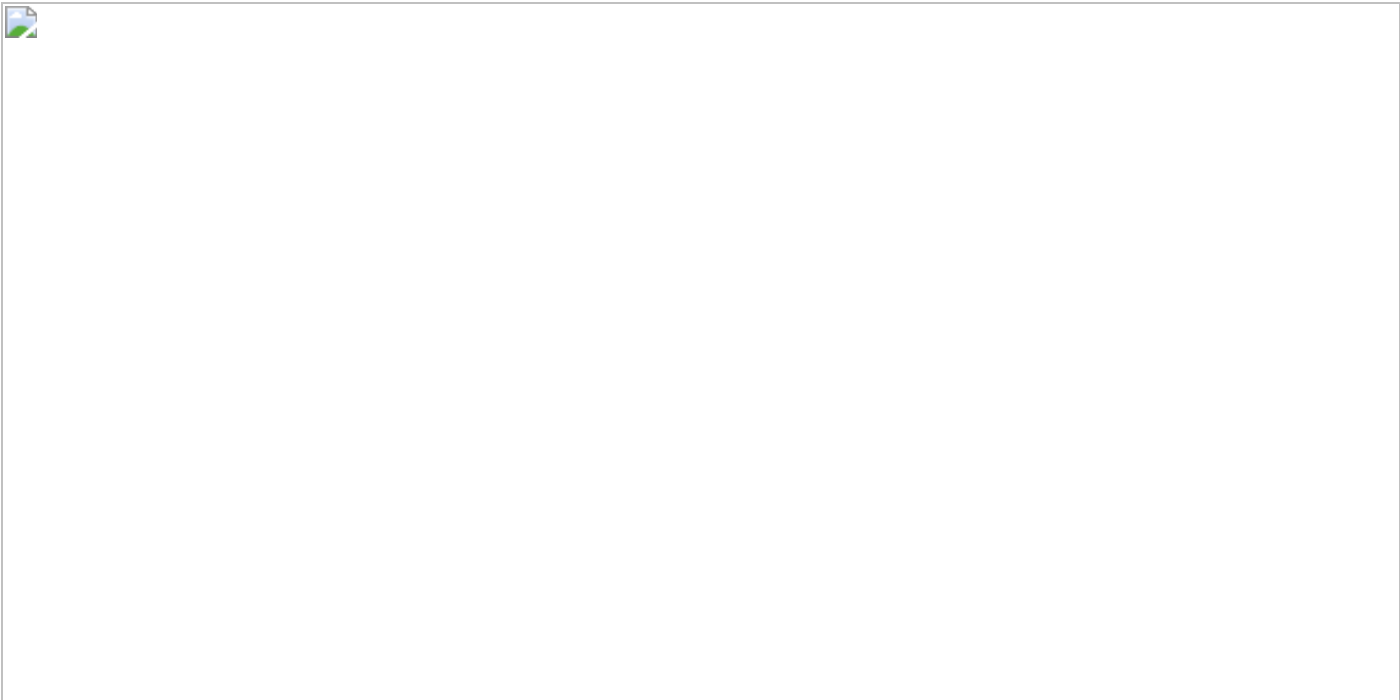
Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.
Average Days on Market | Average days on market for all properties sold.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q4 2023 | Single Family Homes ?

Average Sales Price | Average sales price for all properties sold.
Properties for Sale | Number of properties listed for sale at the end of quarter.



PROPERTIES FOR SALE AND SOLD PROPERTIES

Q4 2023 | Single Family Homes ?

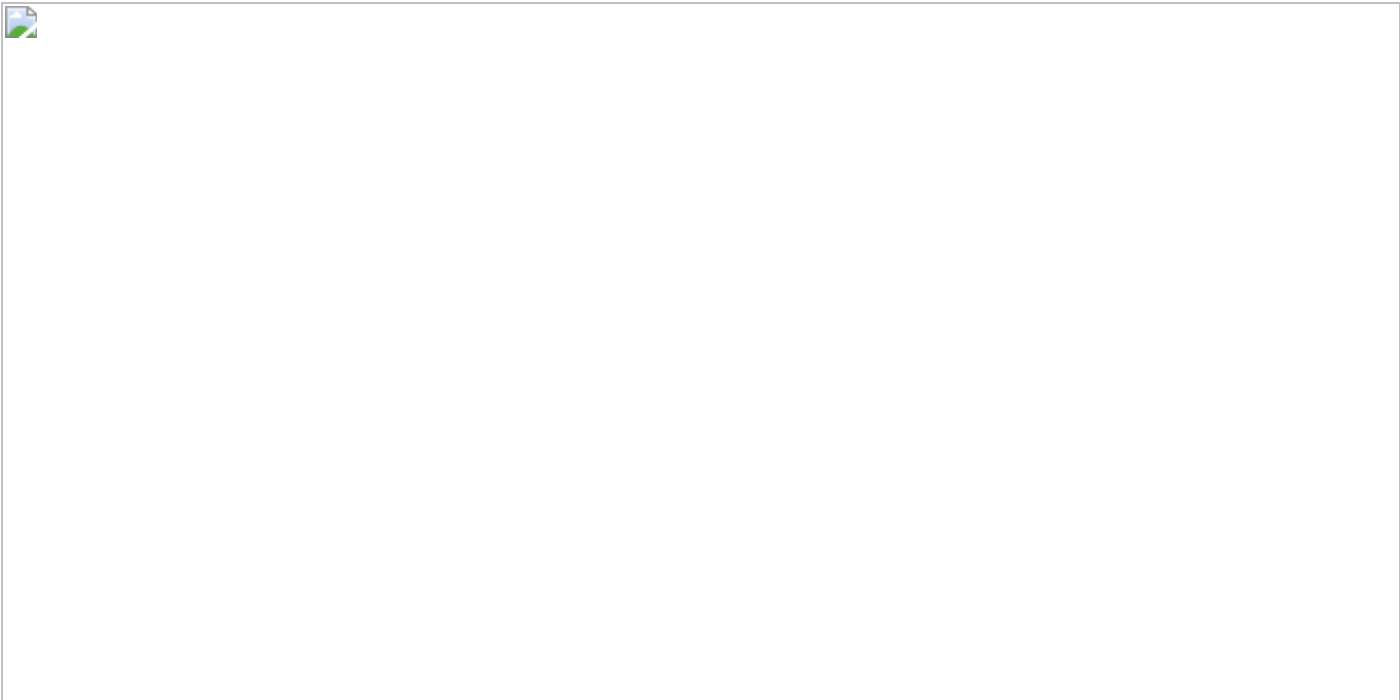
Properties for Sale | Number of properties listed for sale at the end of quarter.
Sold Properties | Number of properties sold.



MONTHS SUPPLY OF INVENTORY

Q4 2023 | Single Family Homes ?

Months Supply of Inventory | Properties for sale divided by number of properties sold.
Units Listed | Number of properties listed for sale at the end of month.
Units Sold | Number of properties sold.



REAL ESTATE SNAPSHOT

ESSEX COUNTY | MONTCLAIR TWP

MARKET OVERVIEW

Q4 2023 | Condo/Townhouse 

LISTING INVENTORY AND NUMBER OF SALES

Q4 2023 | Condo/Townhouse 

Quarterly inventory of properties for sale along with number of sales



MEDIAN SALES PRICE AND NUMBER OF SALES

Q4 2023 | Condo/Townhouse ?

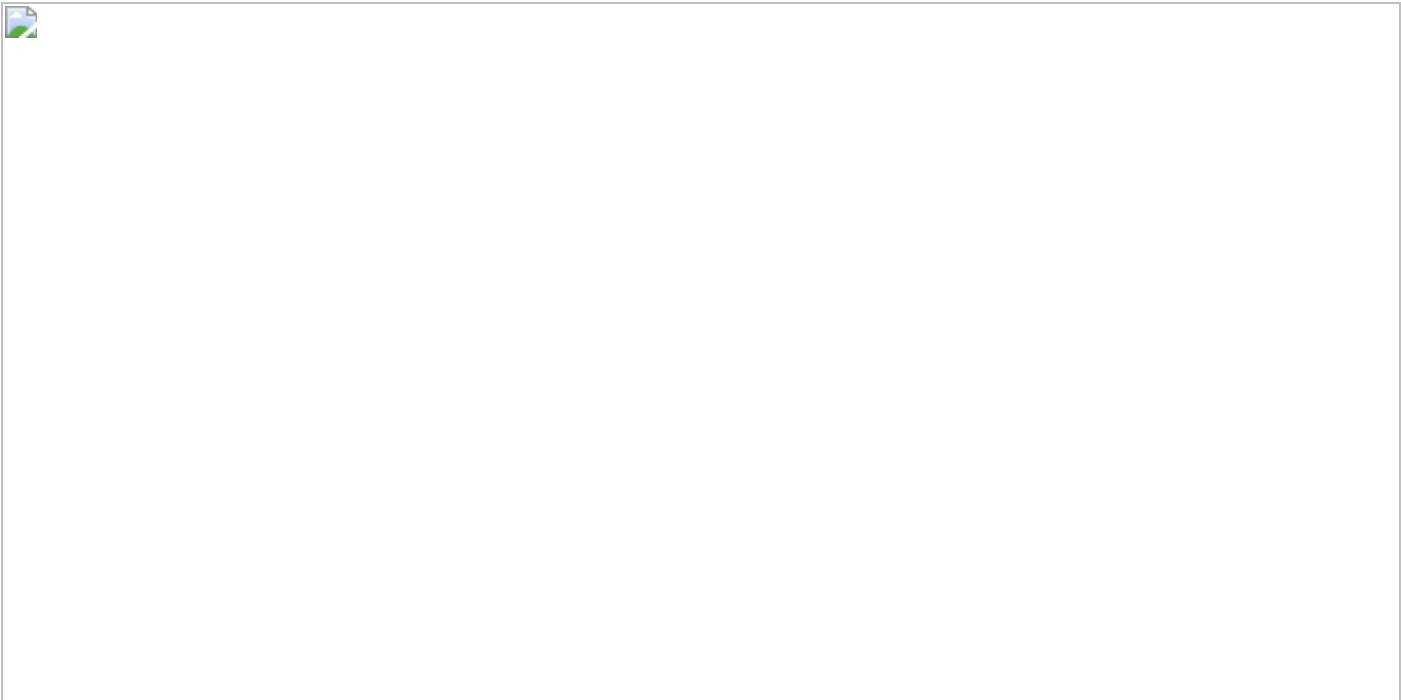
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AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q4 2023 | Condo/Townhouse ?

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SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q4 2023 | Condo/Townhouse ?

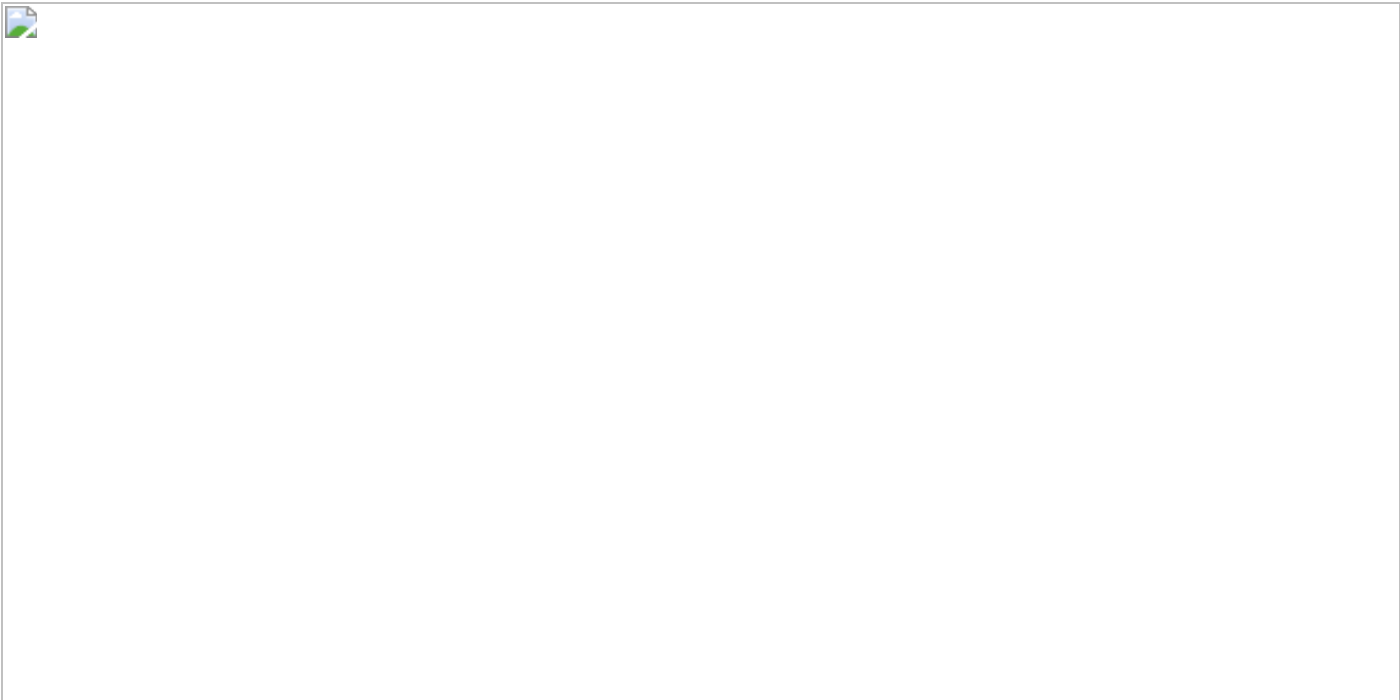
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AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

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PROPERTIES FOR SALE AND SOLD PROPERTIES

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